

OPTIMA GROUP D.O.O.

OPTIMA Group d.o.o. is a commercial asset of the Oil Refinery and Sales segment that is engaged in wholesale of oil products in Bosnia and Herzegovina and the adjacent countries.

OPERATIONAL INDICATORS

In 2019, OPTIMA Group d.o.o. implemented the policy of oil product sales intended to maintain the fuel sales share in the internal market.

The total volume of oil products wholesale in 2019 was 325 thous. tons.

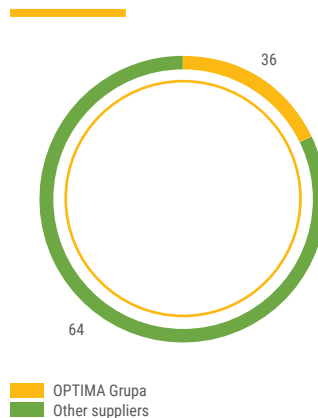
According to the chimerical activity in 2019, the share of the refinery production sold by OPTIMA Group d.o.o. on the market of Bosnia and Herzegovina was 18%.



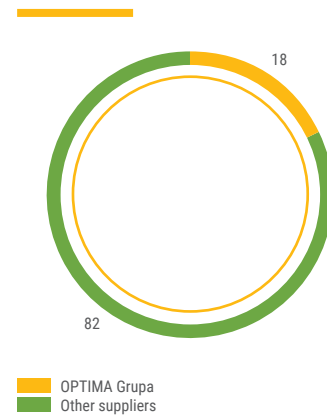
Ownership structure, %



Share of motor oils and lubricants market in Bosnia and Herzegovina, %



Share of oil products market in Bosnia and Herzegovina, %



Sales volume of base oils and paraffins was

6,2 thous. tons